

2015 ANGP Meeting Minutes Monday, October 6, 2014

Committee Co-Chairs Report (Donna Docherty and Opa Gaillard)

- Donna and Opa called the meeting to order at 7 p.m. and asked the committee members to introduce themselves.
- All Night Grad Party will take place June 22 at 11:30 p.m. until June 23 at 5:30 a.m.
- Traditionally, 70 percent of the senior class attend ANGP. There are 510 seniors this year.
- ANGP is a committee of the South County High PTSO.

Subcommittee Reports

Holiday Craft/Vendor Fair (Liz Mullany)

- The fair will take place on Dec. 6 from 9 a.m. – 3 p.m. in the cafeteria and the gym. Need to exit the gym by 4 p.m. This is the first year we are expanding to include the gym. Set-up will take place on Dec. 5. Access to the gym begins at 10 p.m. Dec. 5.
- 74 vendors applied. We had to turn away some vendors last year, which is why the event is expanding into the gym.
- Each vendor pays \$60 (up \$5 from last year). This is the ANGP's main fundraiser after ticket sales.
- Guests pay \$3 admission fee to attend. Fairfax County staff get free admission.
- \$4,400 collected so far. Last year the fair earned between \$7-8,000 (before deducting expense).
- Band will run the Silent Auction.
- Planning to use the Boosters Concessions stand for concessions.

Craftsmen's Classics Art & Craft Festival (Donna Docherty)

- Event at Dulles Expo Center on Oct. 17, 18 and 19.
- ANGP earns \$1,000 for sending 30 adult volunteers, in addition to 14 students. Students can earn service hours.
- Volunteers may sign up using SignUpGenius online system, which you can access from the PTSO and ANGP websites.
- 2015 ANGP Committee is not supporting the spring Craftsmen's Classics Art & Craft Festival, but welcome other PTSO groups to do so. The committee believes it would be too difficult to recruit volunteers for both Craftsmen's and ANGP events at the same time. No volunteer has stepped up to chair this subcommittee in the past 3-4 years.

White House Ornaments – No report

Magnets – No report

Graduation Raffle (Yvette Posser)

- ANGP sells raffle tickets for graduation seats that are close to the stage.
- The sale of the raffle tickets is slow at this time of year, but is expected to pick up in the spring.
- Yvette explored possibility of raffle for parking spaces. George Mason University policy forbids this idea.

Flocking (Anne Lopez)

- Requested and received permission to purchase new birds.

- Will consider sending information about flocking to local elementary schools, and/or advertise in PTSA and neighborhood newsletters.

Men's Warehouse – No report

Decorations (Pam Nelson)

- Waiting on theme selection.

Fire Marshall – No report

Underclass Parent Set-up – No report

Prize Donations (Kathy Desmond)

- Kathy has chaired this subcommittee before.
- Cash Machine Prizes: Cash prizes, gift cards, and gender-neutral small prizes. Need “a lot” of prizes for the Cash Machine.
- Large Prizes: The ANGP committee members dedicated some time to discussing the value of prizes students win and recommended purchasing more “low-cost, but high-value prizes” (e.g., microwaves, 32” TVs) rather than a few big-ticket items (i.e., iPads and computers).

Thank You Letters – No report

Publicity/Advertising (Kris Needham)

- Kris asked subcommittee chairs to send information that they would like posted in the PTSO's Mane E-vent Newsletter.
- Kris also publicizes the event through the neighborhood Home Owners Associations.
- Closer to the date of the party, Kris will decorate the cases and cafeteria to get students excited about attending the party.

Food – Vacant

- This is an important subcommittee and needs a volunteer to lead it.
- A parent questioned the validity of previous years' plea for food donations.

Activities (Jill Howard)

- Need to finalize contract in November. “Save the date” with the vendor takes place in the summer, right after we receive the graduation date. Many schools compete for the same dates.
- Activities are provided by Fantasy World; planned for the party so far include:
 - Laser Runner
 - Cash Machine
 - Gladiator Joust
 - DJ
 - Casino
 - Inflatables
 - Airbrush Tattoos
 - Fortune Teller
 - Photobooth
 - Bull Rider
 - Go Toilets

- Caricature Artist (Opa asked if we can have same artists as last year and add one more because this is so popular)

Prizes (Christine Hulse)

- Will try to ensure each student receives either a small or large prize.
- Taking advantage of back-to-school/college deals, already purchased comforter sets, dorm items, and two chairs.
- Black Friday will be a big shopping day for the subcommittee.

Bag Room – No report

Ticket Sales (Jodi Clarcken)

- 59 students have purchased tickets to date, which has raised \$3,800. (Report attached listing names of ticket purchasers)
- Tickets were sold at Back to School Night and will be sold at Senior Parent Meeting on Oct. 15.
- The list of attendees will be displayed in the cafeteria, along with blank ticket forms
- In December, subcommittee members recruit student volunteers to call each family and asks them to sign up their student.
- Ticket Pricing:
 - The group dedicated significant time discussing the pricing of tickets and asked if the tickets could be reduced or price structure changed. Some members asked if tickets could be set at one price or limit the pricing structure to two prices.
 - Discussion stemmed from Budget Report, which noted that the 2014 ANGP actually brought in \$9,000 more than needed to run the party. These funds then reverted to the South County PTSO for nonANGP purposes. The funds are not allocated to ANGP for the 2015 party.
 - To date, the pricing structure for the tickets is the three-tiered: \$65 by Dec. 31; \$75 from Jan. 1-April 30; \$85 after May 1. This pricing structure has been used in selling ANGP tickets for many years. This multi-tier pricing structure is widely used with other SCHS transactions.
 - Concern was expressed for having only one price point. The incentive for a lower ticket price helps the ANGP committee determine how much food and prizes to secure. If it's one price, then most people will likely wait to buy their tickets just before the event—leaving the committee with little income to purchase materials needed for the party.
 - 2015 ANGP co-chairs believe the right thing to do is to keep the integrity of our contract (i.e., the pricing structure that we have been advertising for many months). Any future price structure change should be examined early, get the buy in of ANGP co-chairs, and advertised correctly before selling any tickets.
 - Tickets are provided at no charge to students with financial need—either by request from the student or as recommended by their guidance counselors. Last year's ANGP provided 10 complimentary tickets.

Budget Report (Nannette Henderson)

- Report attached.
- Estimated Income: \$42,255 [which will be \$1000 lower without spring Craftsmen's]
- Estimated Expense: \$40,600

Party Theme Suggestions (Donna Docherty)

- Historically:

- 2011: 1st Class Flight – Taking Flight
- 2012: Vegas
- 2013: Beach
- 2014: 1 for the Money (beach decorations used)

- 2015 Proposed Themes from Committee:
 - Cruising to the Future (beach decorations reusable)
 - Hollywood – Oscars
 - America “Road Trip” or “Hit the Road”
 - Making History
 - Great Gatsby (also was 2014 prom theme)
 - “I Have A Dream” (clouds, dream catchers, pillows with money)
 - Magic 8 Ball
 - Mardi Gras

Meeting adjourned at 8:15 p.m.

Next Meeting: Wednesday, November 12, 2014 at 7:00 p.m. in SCHS Library

Attachments:

- Agenda
- 2015 ANGP Committee Chairs Info Sheet
- Budget Report
- Sign-in Sheet
- ANGP Oct. 6 Ticket Sales Report